

## GROUP OVERVIEW

- Founded 1994
- Leading residential property company in Lake Geneva region
- Nationwide Real Estate Service company
- Conservative LTV strategy

ISIN # CH03250942974 SIX Swiss Exchange

Listed on SIX Swiss Exchange since 30 June 2016

Share register: ShareCommService, Glattbrugg, +41 44 809 5854

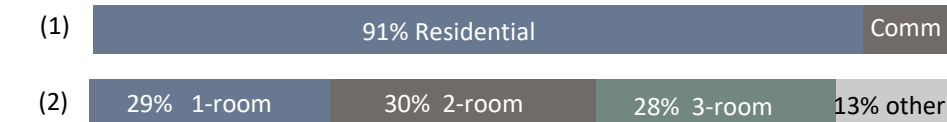
## KEY METRICS (in CHFm)

	2019	2018	2017	2016	2015		31.12. 2019	31.12. 2018	31.12. 2017	31.12. 2016	31.12. 2015
Revenue	187.5	197.5	190.0	161.9	157.4						
EBIT	127.2	74.6	60.9	76.4	60.2	Gross LTV	46%	41%	39%	33%	39%
Net profit	172.8	54.4	57.6	45.1	44.6	Equity ratio	47%	41%	46%	51%	43%
Net profit excl. revaluation effects	69.5	35.6	26.8	9.4	18.2	NAV per share (CHF)	57.74	45.89	44.38	43.48	39.69

## PROPERTIES

- Portfolio value CHF 1,44 bln – 3,049 residential units (as per 31.12.2019)
- Buy and hold strategy
- Like-for-like rental growth: +0.4%
- Focus on mid-market segment in Lake Geneva region
- Occupancy rate of 99% excl. renovation and strategic vacancies
- EBIT Properties FY 2019: CHF 102.5m

- Revenue breakdown by: (1) type of main use and (2) apartment type



## REAL ESTATE SERVICES

- Rents under management CHF 1.41 bln
- High rate of recurring business
- Focus on profitable growth
- EBIT Real Estate Services FY 2019: CHF 11.5m
- EBIT Margin: 8.4%

- Revenue breakdown:



## TARGETS SET AT IPO IN 2016 FOR 2019

- Properties: annualised rental income > CHF 50m
- Real Estate Services: high single digit EBIT margin
- Financing: through unsecured senior debt

## Executive Board

### Stéphane Bonvin

CEO Investis Group  
Head of Properties  
Founded Investis in 1994  
> 30 years of experience in Real Estate

### René Häslér

CFO Investis Group  
> 20 years of experience in Finance

### Walter Eberle

Head Real Estate Services  
> 10 years of experience in Facility Services

## Contact

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