

GROUP OVERVIEW

- Founded 1994
- Leading residential property company in Lake Geneva region
- Nationwide Real Estate Service company
- Conservative LTV strategy

ISIN # CH03250942974 SIX Swiss Exchange

Listed on SIX Swiss Exchange since 30 June 2016

Share register: ShareCommService, Glattbrugg

KEY METRICS (in CHFm)

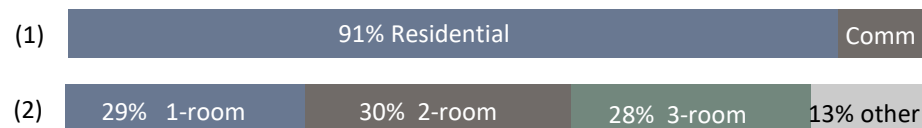
	HY2020	2019	2018	2017	2016
Revenue	89.2	187.5	197.5	190.0	161.9
EBIT	61.9	127.2	74.6	60.9	76.4
Net profit	51.2	172.8	54.4	57.6	45.1
Net profit excl. revaluation effect	20.0	69.5	35.6	26.8	9.4

	30.06. 2020	31.12. 2019	31.12. 2018	31.12. 2017	31.12. 2016
Gross LTV	42%	46%	41%	39%	33%
Equity ratio	49%	47%	41%	46%	51%
NAV per share (CHF)	59.24	57.74	45.89	44.38	43.48

PROPERTIES

- Portfolio value CHF 1.48 bln – 3,020 residential units (as per 30.06.2020)
- Buy and hold strategy
- Focus on mid-market segment in Lake Geneva region
- Like-for-like rental growth: +0.9%
- Annualised full occupancy rent CHF 60.3m
- Low vacancy rate at 2.8%
- EBIT Properties HY 2020: CHF 59.1m

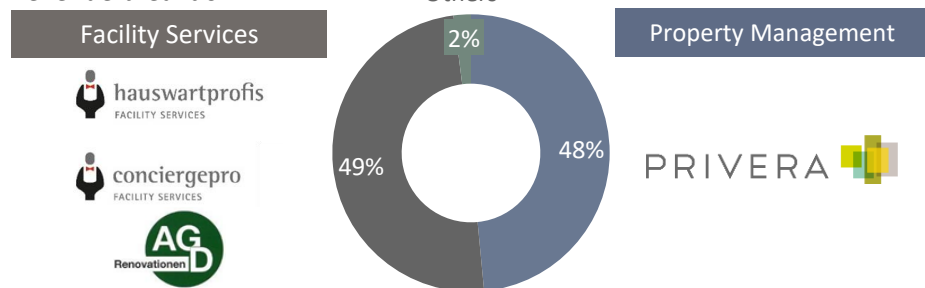
Portfolio breakdown by: (1) type of main use and (2) apartment type



REAL ESTATE SERVICES

- Rents under management CHF 1.43 bln
- High rate of recurring business
- Focus on profitable growth
- EBIT Real Estate Services HY 2020: CHF 5.4m
- EBIT margin: 8.7%

- Revenue breakdown:



WHAT MAKES INVESTIS UNIQUE?

- Largest listed residential property owner in the undersupplied Lake Geneva region
 - Sustaining demand, high return, low vacancies
 - Continuous rent potential of around 15%
 - Low exposure to commercial properties
- High barriers of entry for new market players
- Leading position in the Real Estate Services business across Switzerland
- Very solid capital structure and prudent financing policy
- Experienced and proven management

INVESTIS

FACTSHEET August 2020

Executive Board

Stéphane Bonvin

CEO Investis Group

Head of Properties

Founded Investis in 1994

> 30 years of experience in Real Estate

René Häsler

CFO Investis Group

> 20 years of experience in Finance

Walter Eberle

Head Real Estate Services

> 10 years of experience in Facility Services

Contact

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