

OVERVIEW OF THE GROUP

- Founded 1994
- Leading residential property company in Lake Geneva Region
- Nationwide Real Estate Service company
- Conservative LTV strategy to remain around 40%
- Listed on SIX Swiss Exchange since 30 June 2016

ISIN # CH03250942974 SIX Swiss Exchange

Dividend policy: pay-out ratio 80% of FFO

Share register: ShareCommService, Glattbrugg, +41 44 809 5854

KEY METRICS (in CHFm)

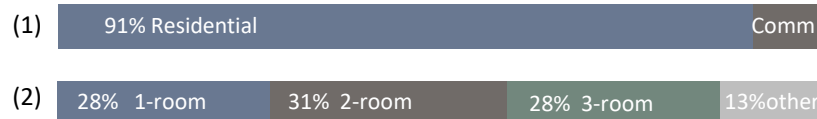
	HY2018	2017	2016	2015	2014
Revenue	97.9	190.0	161.9	157.4	91.8
EBIT	29.2	60.9	76.4	60.2	41.2
EBT	27.5	57.4	58.7	53.9	35.4
Net profit	21.7	57.6	45.1	44.6	27.8

	30.06.2018	31.12.2017	31.12.2016	31.12.2015	31.12.2014
Gross LTV	41%	39%	33%	39%	38%
Equity ratio	41%	46%	51%	43%	42%
ROE	n/a	10.3%	10.5%	11.3%	6.7%

PROPERTIES

- Portfolio value CHF 1,289m – 2,911 residential units (as per 30.06.2018)
- Buy and hold strategy
- Like-for-like rental increase: +1.0%
- Focus on mid-market segment in Lake Geneva region
- Occupancy rate of 99% excl. renovation and strategic vacancies
- EBIT Properties HY 2018: CHF 28.0m

- Revenue breakdown by: (1) type of main use and (2) apartment type



REAL ESTATE SERVICES

- Rents under management CHF 1.68 bln
- Multi brand approach
- High rate of recurring business
- Focus on profitable growth
- EBIT Real Estate Services HY 2018: CHF 3.7m
- Revenue breakdown:

53% Property Mgmt

47% Facility Services



MID-TERM TARGETS 2019

- Properties: annualised rental income > CHF 50m to be reached one year ahead i.e. FY 2018
- Real Estate Services: high single digit EBIT margin
- Financing: through unsecured senior debt

Stéphane Bonvin

CEO Investis Group
Head of Properties
Founded Investis in 1994
> 30 years of experience in Real Estate

René Häslar

CFO Investis Group
Member of the Executive Board
> 20 years of experience in Finance

Dieter Sommer

Head Property Management
Member of the Executive Board
> 25 years of experience in Property Management

Walter Eberle

Head Facility Services
Member of the Executive Board
> 10 years of experience in Facility Services

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