

## GROUP OVERVIEW

- Founded 1994
- Leading residential property company in Lake Geneva region
- Nationwide Real Estate Service company
- Conservative LTV strategy to remain around 40%

ISIN # CH03250942974 SIX Swiss Exchange

Listed on SIX Swiss Exchange since 30 June 2016

Share register: ShareCommService, Glattbrugg, +41 44 809 5854

## KEY METRICS (in CHFm)

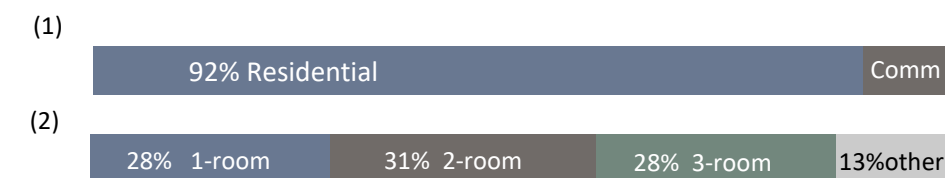
	2018	2017	2016	2015	2014
Revenue	197.5	190.0	161.9	157.4	91.8
EBIT	74.6	60.9	76.4	60.2	41.2
Net profit	54.4	57.6	45.1	44.6	27.8
Net profit excl. reval. effects	35.6	26.8	9.4	18.2	19.9

	31.12.2018	31.12.2017	31.12.2016	31.12.2015	31.12.2014
Gross LTV	41%	39%	33%	39%	38%
Equity ratio	41%	46%	51%	43%	42%
ROE	9.6%	10.3%	10.5%	11.3%	6.7%

## PROPERTIES

- Portfolio value CHF 1,345m – 2,911 residential units (as per 31.12.2018)
- Buy and hold strategy
- Like-for-like rental growth: +1.7%
- Focus on mid-market segment in Lake Geneva region
- Occupancy rate of 99% excl. renovation and strategic vacancies
- EBIT Properties FY 2018: CHF 71.9m

- Revenue breakdown by: (1) type of main use and (2) apartment type



## REAL ESTATE SERVICES

- Rents under management CHF 1.74 bln
- Multi brand approach
- High rate of recurring business
- Focus on profitable growth
- EBIT Real Estate Services FY 2018: CHF 7.7m
- Revenue breakdown:

54% Property Management

46% Facility Services

Property Management



Facility Services



## MID-TERM TARGETS 2019

- Properties: annualised rental income > CHF 50m → ✓
- Real Estate Services: high single digit EBIT margin → WIP
- Financing: through unsecured senior debt → ✓



FACTSHEET as per 31.12.2018

## Executive Board

**Stéphane Bonvin**

CEO Investis Group  
Head of Properties  
Founded Investis in 1994  
> 30 years of experience in Real Estate

**René Häslér**

CFO Investis Group  
> 20 years of experience in Finance

**Dieter Sommer**

Head Property Management  
> 25 years of experience in Property Management

**Walter Eberle**

Head Facility Services  
> 10 years of experience in Facility Services

## Contacts

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